

2011 Top 100 Roofing Contractors

Roofing
Contractor

Top 100 Roofing Contractors

by Tom Watts

They set themselves apart from the rest of the industry not only because of the revenue they generate, but how they positioned themselves to stay on top.

The contractors on *Roofing Contractor's* Top 100 list know what it takes to remain successful in tough times and in good times.

Chris Lowe, President of Kidd Roofing in Austin, Texas, said 2010 was a challenging year, as it was for most companies in construction.

"We worked hard to trim our overhead, which helped a lot," Lowe said. "We also did more jobs out of town and even opened up new offices in Oklahoma City and Dallas. We focused more on building our re-roof customer base, which is not always driven by economic factors, but by storm activity. This helped offset the downturn in new construction."

Kidd Roofing handles all types of jobs, no matter the size. "Whether we are the roofing contractor on a large commercial job such as Austin City Hall or DKR Memorial Stadium, or we are installing a simple three-tab residential roof, we pride ourselves in being able to handle it all and keep our workmanship at a high level." Lowe said. "We are always looking for ways to expand our business. We not only are a roofing company, we also install and manufacture metal wall cladding (and) are also about to venture into selling and installing solar roof panels."

Nushake Roofing Inc. has always focused on re-roofing and commercial roofs, so when the new construction got hit hard it did not have a dramatic immediate affect on the company.

"We are located in Manteca, (Calif.), which is centered in the third largest population hub in the U.S.A.," said Doug Heath, CEO and President of Nushake Roofing.

"Only New York and Los Angeles have a larger population within a 150 mile radius."

Heath said the company expanded its coverage area to keep enough work coming in and to continue making a profit. "With the high price of gas and the increased material costs—along with the competitive market—the biggest downfall that I see is that I have been unable to give raises to my men who work so hard putting on roofs," Heath admitted. "With the new OSHA fall protection that went into effect my costs has gone up even more. So for now, Nushake Roofing remains in the survival mode till the pent-up roofing market opens up again."

Chris Nussbeck, CEO for Aspen Contracting in Lee's Summit, Mo., said the roof restoration industry in general is not only weathering the economic storm, it is thriving.

"Mother Nature has given us an incredible amount of work to do lately,"

	Company Name	Location	Total Revenue	Peak Staff	Residential %	Commercial %
52.	Kidd Roofing	Austin, TX	\$10,327,504.00	80	40	60
53.	DKG & Associates, Inc.	Albuquerque, NM	\$10,000,000.00	59	2	98
53.	Champion Roofing, Inc.	Skokie, IL	\$10,000,000.00	50	30	70
55.	McKinnis Roofing & Sheet Metal, Inc.	Blair, NE	\$9,950,000.00	75	30	70
56.	Great Plains Roofing and Sheet Metal	Kansas City, KS	\$9,880,872.00	75	0	100
57.	Tory's Roofing & Waterproofing, Inc.	Pearl City, HI	\$9,650,000.00	10	20	80
58.	Protech Roofing, LLC	Honolulu, HI	\$9,600,000.00	27	17	83
59.	Preferred, LLC	Cleveland, OH	\$9,513,540.87	18	0	100
60.	Advanced Metal Roofing	Wilmington, NC	\$9,352,638.00	46	99	1
61.	RSI Roofing	San Diego, CA	\$9,332,870.82	76	3	97
62.	Ridge Valley Exteriors, Inc.	Woodstock, GA	\$9,322,733.53	40	95	5
63.	Eastern Iowa Construction (EIC Roofing)	Marion, IA	\$9,300,000.00	77	95	5
64.	Perry Roofing Contractors	Gainesville, FL	\$9,000,000.00	55	90	10
64.	APEXteriors, Inc.	South Beloit, IL	\$9,000,000.00	30	90	10
66.	Upstate Roofing & Painting, Inc.	Rochester, NY	\$8,995,000.00	80	12	88
67.	Kelly Roofing	Naples, FL	\$8,650,000.00	68	60	40
68.	Feazel Roofing Company	Westerville, OH	\$8,468,787.00	60	85	15
69.	Jblanco Enterprises, Inc.	Sheridan, CO	\$8,200,000.00	36	0	100
70.	Aspenmark Roofing & Solar	Dallas, TX	\$7,600,000.00	15	50	50
71.	Russell Roofing Company	Oreland, PA	\$7,551,416.00	54	74	26
72.	Nushake Roofing, Inc.	Manteca, CA	\$7,550,000.00	90	90	10
73.	Los Gatos Roofing	San Jose, CA	\$7,493,721.00	40	99	1
74.	Jim Brown & Sons Roofing Company, Inc.	Glendale, AZ	\$7,350,285.00	70	15	85
75.	Barber & Associates, Inc.	Jacksonville, FL	\$7,200,000.00	35	0	100
76.	A-R Roofing, LLC	Pratt, KS	\$7,125,000.00	130	97	3
77.	Unicoat Industrial Roofing Corporation	Bradenton, FL	\$7,053,000.00	55	0	100
78.	Franzoso Contracting, Inc.	Croton-On-Hudson, NY	\$7,000,000.00	57	90	10
79.	Monument Roofing Systems, Inc.	Beaumont, TX	\$6,985,073.00	35	0	100
80.	Modern Roofing, Inc.	Dorr, MI	\$6,800,800.00	55	20	80
81.	Industrial Contractors, Inc.	Evansville, IN	\$6,575,000.00	45	0	100
82.	Queen City Roofing & Contracting Company	Springfield, MO	\$6,535,471.00	30	2	98
83.	Thoroughbred Contractors	Shelbyville, KY	\$6,496,000.00	60	0	100
84.	Schulte Roofing, Inc.	Navasota, TX	\$6,200,000.00	35	80	20
85.	Innovative Construction & Roofing	St. Louis, MO	\$6,150,000.00	15	75	25
86.	Collier Roofing Company Inc.	Nashville, TN	\$5,900,000.00	46	0	100
87.	Lyons Roofing	Phoenix, AZ	\$5,600,000.00	95	80	20
88.	Westshore Roofing, Inc.	San Jose, CA	\$5,456,000.00	48	100	0
89.	Crosby Roofing	Fort Worth, TX	\$5,300,000.00	41	80	20
90.	Precision Construction and Roofing	North Richland Hills, TX	\$5,204,174.00	10	98	2
91.	Stonebrook Roofing, Inc.	Lincoln, NE	\$5,200,000.00	10	60	40
92.	Performance Roofing, LLC	Orlando, FL	\$5,000,000.00	40	33	67
92.	Admiral Roofing, Ltd.	Prince George, BC	\$5,000,000.00	30	10	90
94.	Hoffman Weber Construction, Inc.	Minneapolis, MN	\$4,900,000.00	28	90	10
95.	RoofCo, Inc.	Rocklin, CA	\$4,750,000.00	20	5	95
96.	Performance Roofing	Orlando, FL	\$4,700,000.00	50	20	80
97.	Guardian Exteriors	Dallas, TX	\$4,590,000.00	32	80	20
98.	Allstar Exteriors, Inc.	Pueblo, CO	\$4,500,000.00	83	65	35
99.	Daech & Bauer Roofing & Remodeling	Collinsville, IL	\$4,200,000.00	18	95	5
100.	C.I. Services, Inc.	Mission Viejo, CA	\$4,000,000.00	35	10	90
100.	Cornerstone Roofing Company	Bothell, WA	\$4,000,000.00	43	98	2
100.	Bilt-well Roofing & Solar	Los Angeles, CA	\$4,000,000.00	49	60	40
100.	Isaacs Roofing & Insulation Corporation	Miami, FL	\$4,000,000.00	40	40	60

For more companies on the list, visit www.roofingcontractor.com Note: The information on this list was self-reported by respondents between February and July of 2011.

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